Procurement Title

IT Hardware and small boxed Software ("IT Hardware")

Procurement Option

Direct Award via Kent Commercial Services (KCS) Framework for IT Hardware

New or Existing Provision

Existing – Current contract is with BTLS and will continue past 1st April 2021 as a contract between LCC and BT.

This contract will be a dual source, running alongside the BT contract to provide the county council with an alternative supplier.

Estimated Contract Value

Up to an estimated £6,000,000 per annum, with an estimated total value of £24,000,000.

Contract Duration

Initial period of 24 months with an option to extend the contract beyond the initial term to a maximum of a further 24 months, in 12-month increments.

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Not applicable. The contract will be delivered via a singular value-added reseller (neutral vendor), provider model. The provider will manage a supply chain of approximately 80 suppliers to fulfil the council's IT Hardware requirements.

Evaluation

A formal tender evaluation is not required as the contract will be awarded through the KCS framework via a direct award.

KCS allows for a simple and competitive route to procuring the required goods and is compliant with UK/EU procurement legislation, and therefore removes the need to run a full procurement process. All providers listed on the KCS framework have been assessed for their financial stability, track record, experience, and technical and professional ability.

A benchmarking exercise has been conducted by the council, against all suppliers on the KCS framework in order to identify the best value supplier.

Contract Detail

IT Hardware is essential for the council and current partners, West Lancashire District Council and the Lancashire schools. It affects all departments of the council and is now a ubiquitous requirement for modern day organisations.

The supplier will provide a full and effective catalogue of IT Hardware products that will enable and assist in the delivery of the Digital Service Corporate Strategy over the life of the contract.

The catalogue will be controlled and authored by the council but will be provided in stages to the partners. This will provide a progressive, value for money and modern method of specifying and ordering IT Hardware.

The catalogue will include both non-technical "end user" (laptops, monitors) and technical products combined with regular "off the shelf" boxed software.